# Mapping your financial journey

Knowing what you need starts with knowing who you are.

And knowing who you are starts with listening.

We have developed a six-step process designed to ensure we create an overall financial strategy that aligns with your vision of success, evolves to meet your changing needs, and is implemented in an efficient and timely manner.

# Step 1

We take the time to understand your financial goals and objectives, risk tolerances, estate plans, family dynamics, and anything else that is relevant to your unique situation.

# Plan

Understand

We confirm our understanding of your needs by completing, and reviewing with you, an Investment Policy Statement that outlines your investment parameters and applicable asset allocation.

# Step 3

Step 2

#### We customize investment solutions that address your specific financial and lifestyle needs, are in alignment with your particular risk profile, and are consistent with your desired level of involvement.

### Step 4

# Communicate

Strategize

We present our solutions to you in a clear and meaningful manner, and will take whatever time is necessary to ensure you are comfortable with our proposed solutions before proceeding.

# Step 5

# Implement

We execute agreed-upon solutions, liaising with TD Specialists as needed and communicating with any external professionals on your behalf.

### Step 6

# Monitor

We manage and review your portfolio on an ongoing basis to ensure that our strategy continues to meet your evolving needs and adapts to a changing world.



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We look forward to discovering what truly matters to you.

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